



“Alp Iş” Hojalyk Jemgyýeti  
TSTB Işewürlik Merkezi (7-nji gat)  
A. Nyýazow 174, Aşgabat ş., Türkmenistan  
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## **PART 2 – CONTENTS OF COMMERCIAL PROPOSAL**

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## 1. COVER LETTER

To: SAKSON GROUP  
Attn: Tender Committee

Dear Sirs,

This letter of clarification provided for the support of documents submitted by “Alp Iş” for the SAKSON GROUP Turkmenistan for the provision of Catering and Housekeeping services in HAZAR facilities. We would like to clarify that our team (**Ex-Merдем senior management for the last five years who have provided catering and housekeeping services to Petronas Carigali, China National Petroleum Corporation, Mitro International, Eni Saipem, Tekfen Construction and several Hyundai Engineering Co. Ltd. projects**) is fully capable with solid experience in food industry of Turkmenistan. Our management team with United States educational background has clear vision and set of core values that emphasizes the enthusiasm and professional approach in catering services.

As we say in our mission: *“We strive to be the acknowledged leader and preferred partner of delivering quality in a competitive market thru highest standards of food safety, employee satisfaction and meeting unique needs and expectations of each customer”*, every employee in our company believes in high demand for hygienic excellence in food and service we provide through continuous trainings on such matters.

At Alp, we know that criteria of quality service is **satisfied customer**, therefore, we pay greater attention to the needs and requirements of each individual customer. In the past, the team has served Malaysian, Italian, Turkish, Indian, Chinese, Russian, Korean, Philippine and local cuisines. We hire foreign chefs as well as send local perspective employees to culinary schools outside the country to become internationally certified cooks. We pay strict attention to food safety and HSE regulations; therefore, we have director of HSE in our senior team.

Once again, as a team of “Alp Iş” we would like to ensure that we have all necessary expertise, local as well as international chefs to provide the best service possible to our strategically important customer like as Eni Turkmenistan.

Sincerely,  
On behalf of Alp team,

Hudaynazar Atageldiyev  
General Director  
“ALP IŞ” HJ



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## 2. PRICE SCHEDULE

Total cost to provide Catering services for the duration of the contract for SAKSON GROUP Turkmenistan personnel are as follows:

### Catering Services:

UNIT RATES (For personnel in accommodation)

MEAL TYPE	RATE/MEAL (in USD)
Breakfast	2.55
Lunch	6.65
Dinner	6.65
Housekeeping & Laundry	0.50
<b>TOTAL</b>	<b>16.35 / person / day</b>